



YOUR COMPLETE TURNKEY SOLUTION
For Foodservice Consultants, Architects & Design Dealers

OUR CORE VALUES

OUR PEOPLE ARE OUR PRODUCT



EXCELLENCE

We strive for Excellence in everything we do. The integrity of our people and our best-in-class processes and facilities make us the first choice for representation.



RESULTS DRIVEN

We are a Results Driven team. We succeed by being creative, setting challenging goals and having a sense of urgency in all that we do, all with our customer's success in mind.



CUSTOMER FIRST

We believe in delivering added value for our customers. Customer-First is the foundation of our business. We listen to our customers' needs and we recognize that customer satisfaction is every employee's responsibility.



FORWARD-FOCUSED

We are Forward-Focused and are always seeking education and training for personal and professional growth. We approach new challenges with resourcefulness, flexibility and innovation to develop effective solutions.



WE CARE

We Care for one another, our customers and our community. With respect and discipline, we are accountable, we "do the right thing" and we maintain high ethical standards.



OUR THREE UNIQUES

WHAT MAKES US DIFFERENT



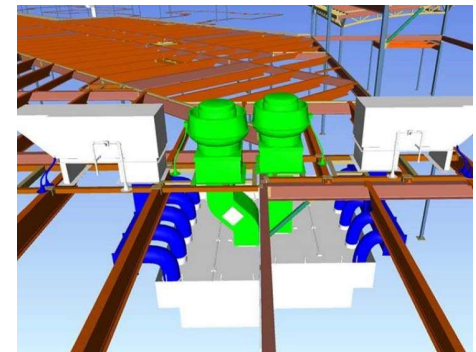
TOTAL PROJECT ACCOUNTABILITY - ZVS creates a seamless process from the inception of a project through its final completion. Our project managers provide a single point of contact coordinating all aspects of a project from site survey, design, costing, engineering, CAD / Revit drawings, permitting, BIM and construction meetings, and installation through final test and balancing. This turnkey approach is a transfer of our customers risk to our team of experts that are accountable for all aspects.



COMPREHENSIVE DESIGN EXPERTISE - The combination of ZVS's Design, Engineering and Sales teams bring a level of knowledge far beyond the canopy. By focusing on all aspects of a project, above and below the hood, our team can consult and add value to any aspect of your project from rooftop to tabletop.



UNSURPASSED PRODUCT & SERVICE PORTFOLIO - ZVS offers a portfolio of products and services that allow us to design projects based on performance not product restrictions. The combination of hoods, ducts, fans, controls, PCU's, fire suppression, filters, design services, MEP service and project management ensures.



TARGET MARKET

WE BRING SOLUTIONS TO THE TABLE

DISTRIBUTION

Top 100 Dealers

DESIGN

FE&S Consultants

Architects

Mechanical Contractors

Mechanical Engineers

Property Management Firms

MULTI UNIT / CHAINS

Education and Healthcare Facilities

Foodservice Multi-Units

Retail and C-Store Multi-Units

Hotel and Gaming

Our customers value solution selling, engineered-services, long-term value-added relationships, product expertise, quality, are non-transactional, and share our core values.

TOTAL PROJECT ACCOUNTABILITY

OUR TEAM



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ZVS Project Manager
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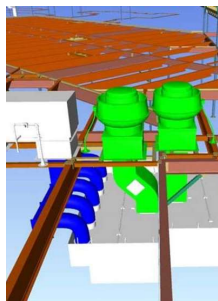
Mike Frantz
Filtration Specialist
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TOTAL PROJECT ACCOUNTABILITY

FROM A-Z-VENT

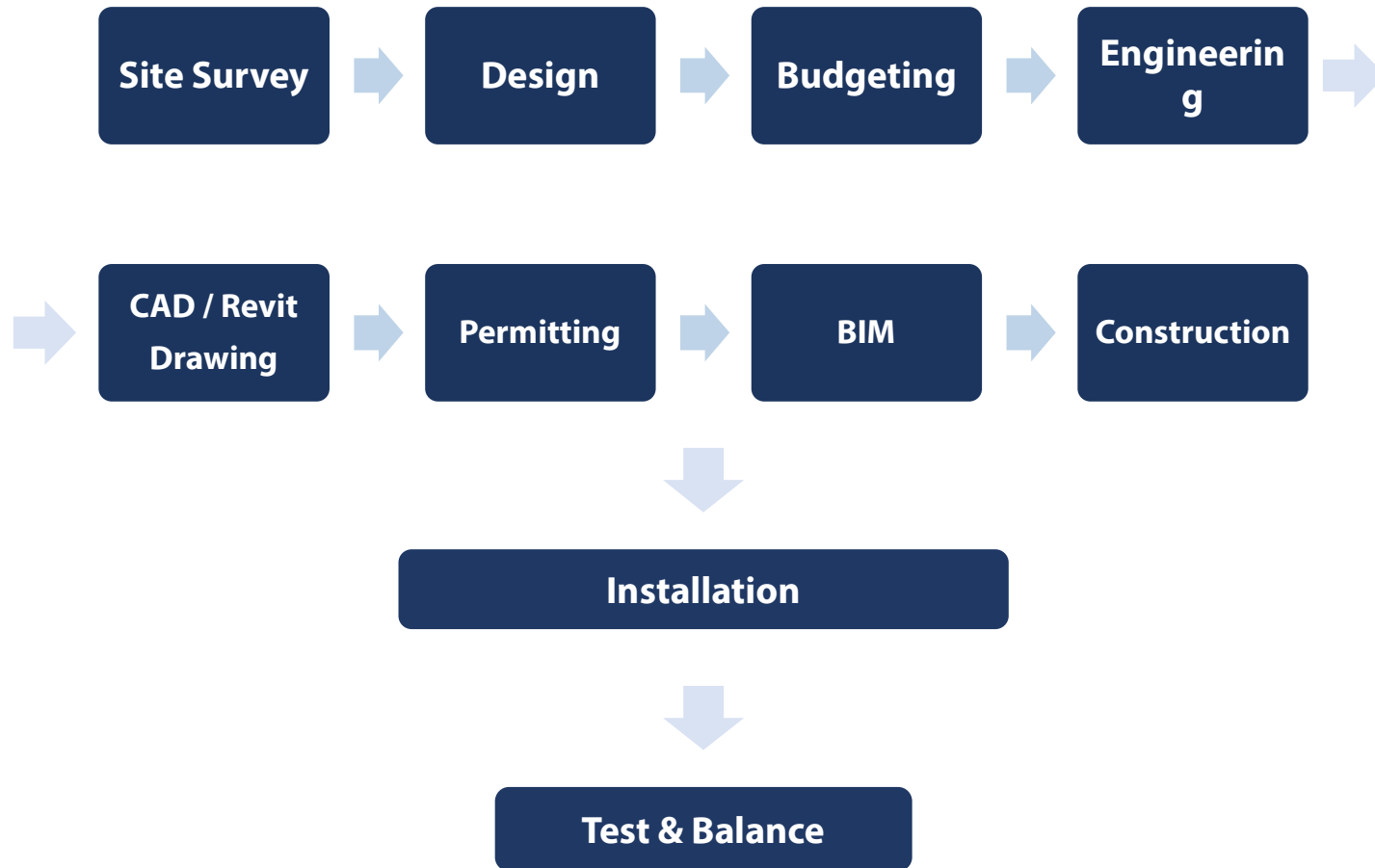


TOTAL PROJECT ACCOUNTABILITY



TOTAL PROJECT ACCOUNTABILITY

FROM A-Z-VENT



TOTAL PROJECT ACCOUNTABILITY

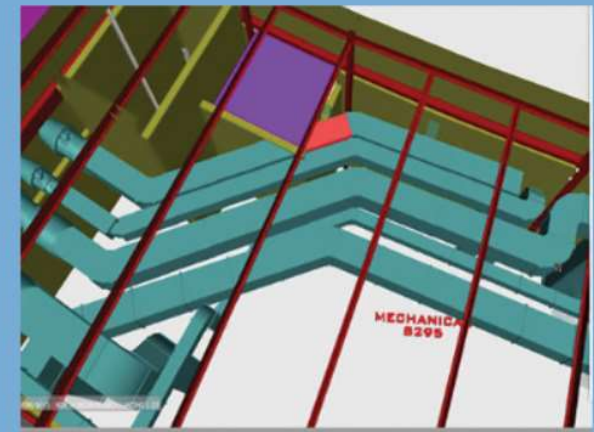
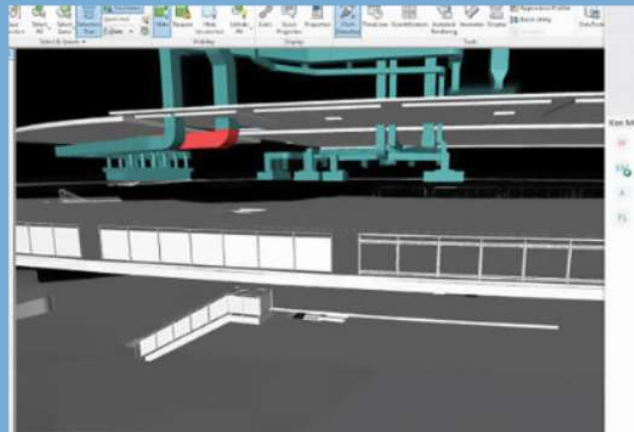
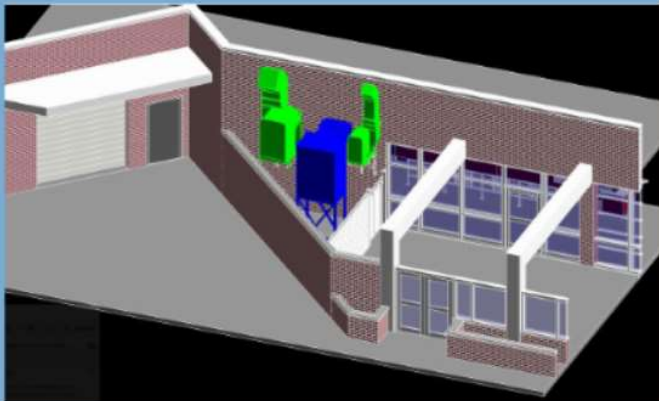
LEVELS OF INSTALLATION



TOTAL PROJECT ACCOUNTABILITY

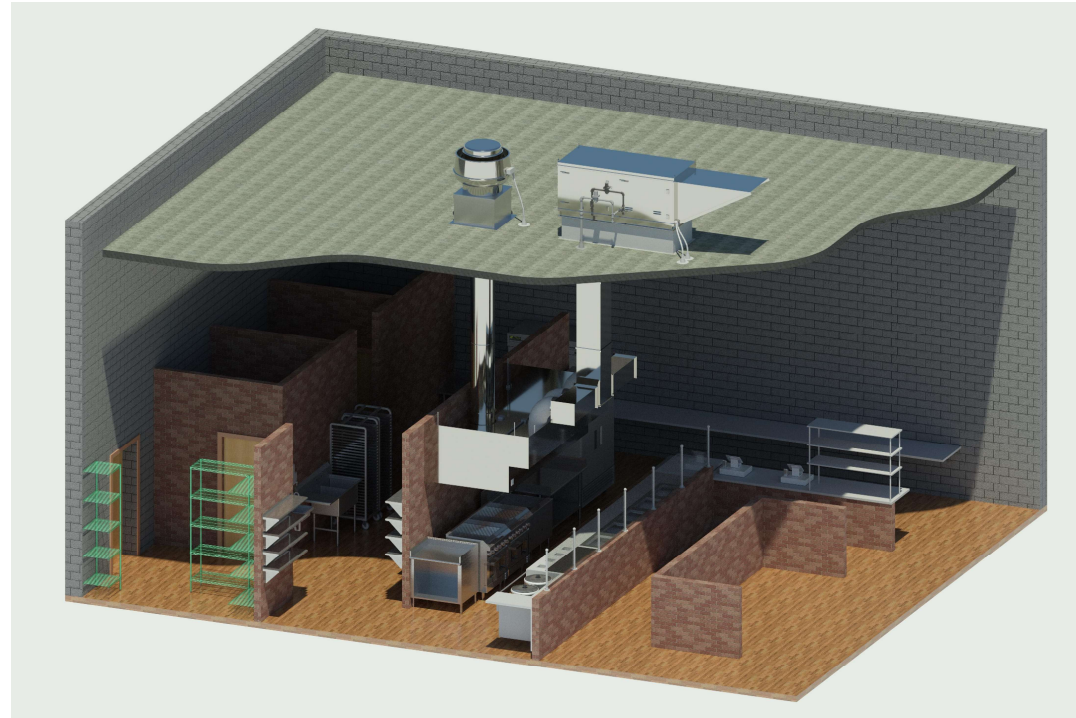
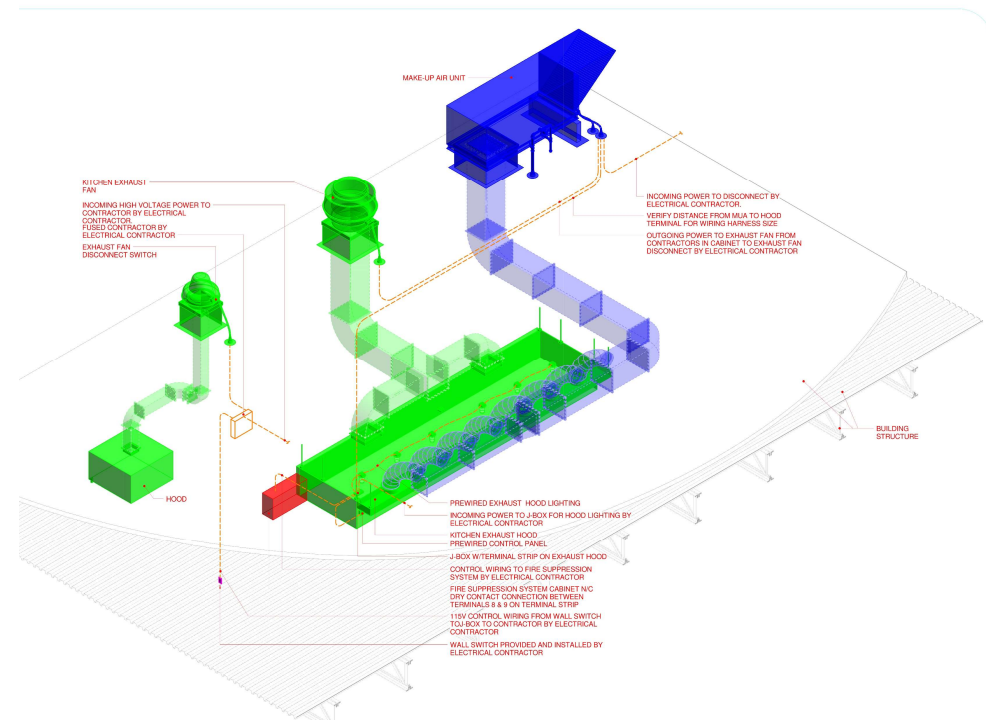
COORDINATION MEETINGS

- **Z-Vent attends online clash reports**
 - Coordination meetings hosted by architects and engineers before contracts are written
 - Coordination meetings with general contractors after contracts are awarded



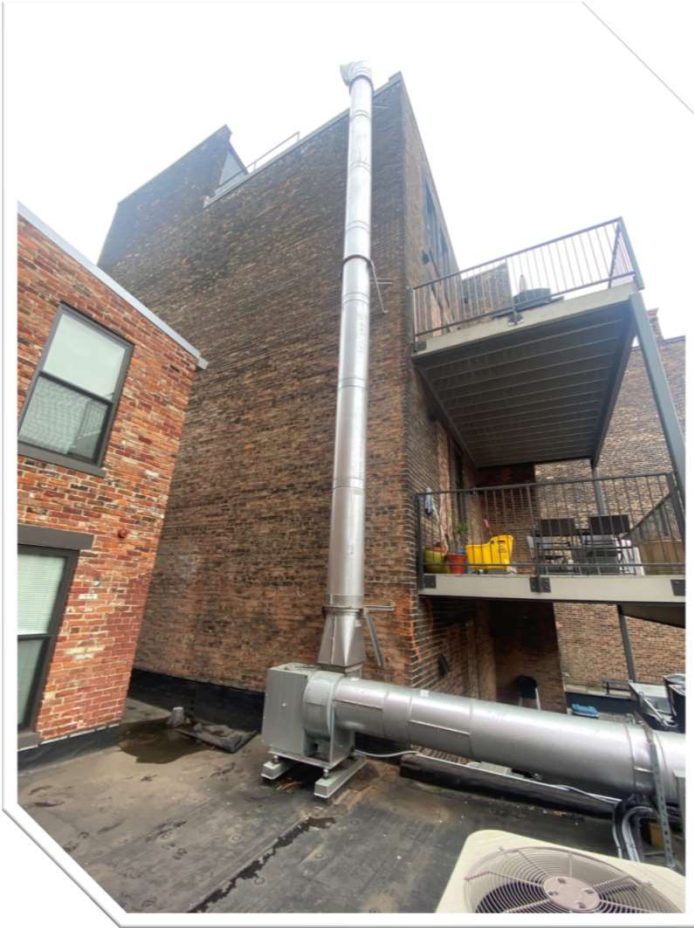
COMPREHENSIVE DESIGN EXPERIENCE

EXPERIENCED CAD & BIM DESIGNERS



COMPREHENSIVE DESIGN EXPERIENCE

ABOVE & BELOW THE HOOD



COMPREHENSIVE DESIGN EXPERIENCE

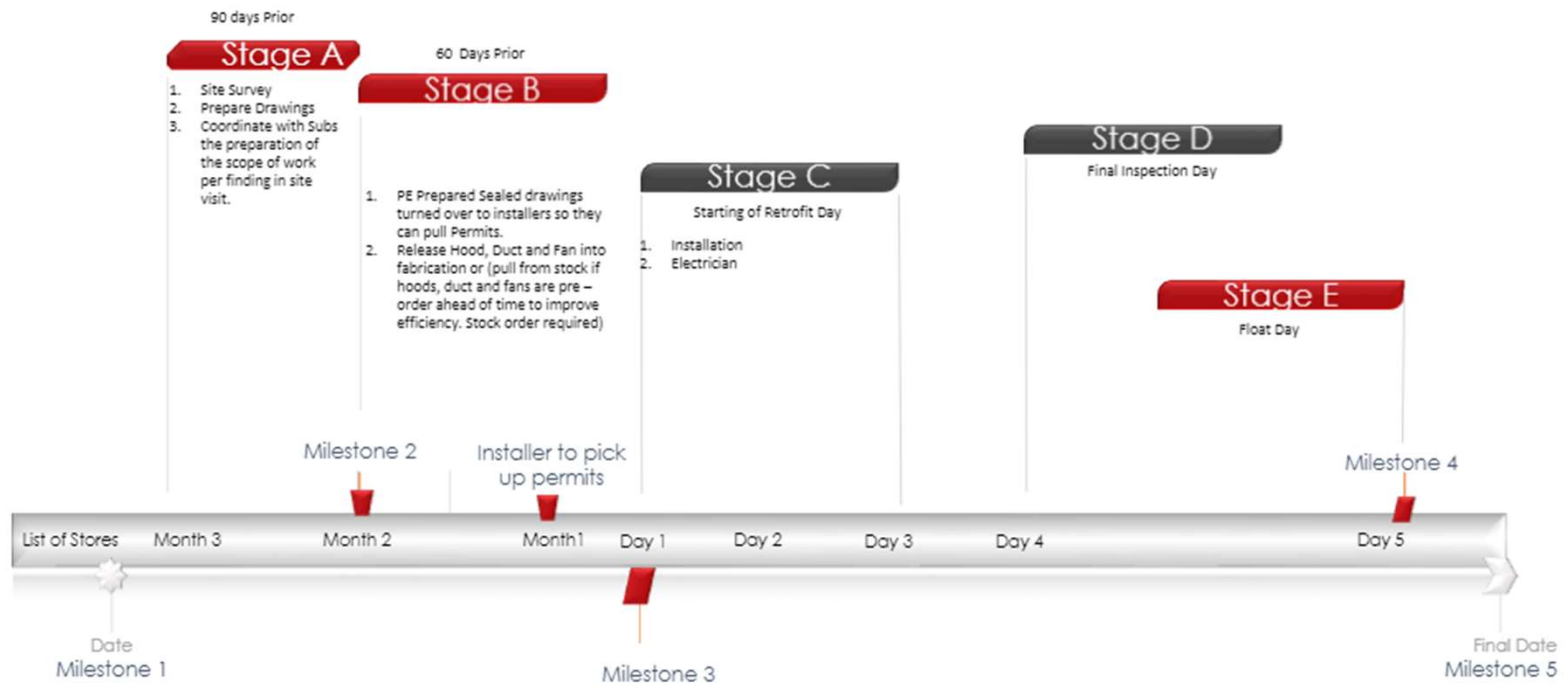
BACKED BY A SALESFORCE WHO REPRESENTS COMPLIMENTARY BRANDS



COMPREHENSIVE DESIGN EXPERIENCE

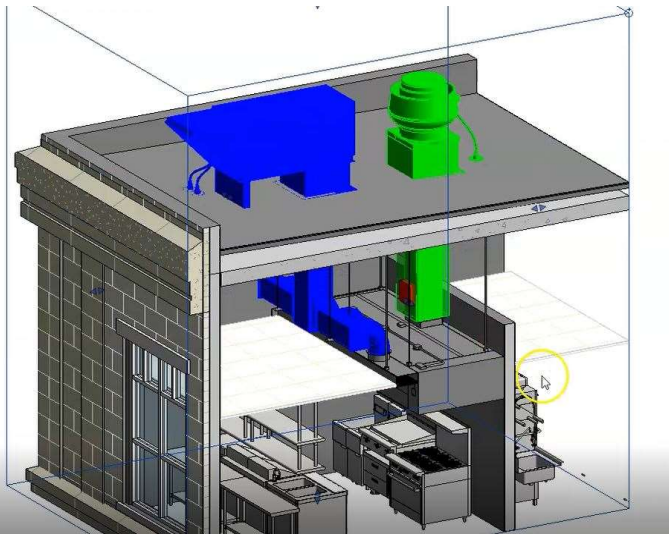
EXPERIENCE COORDINATING INSTALLATIONS

Retrofit Timeline:

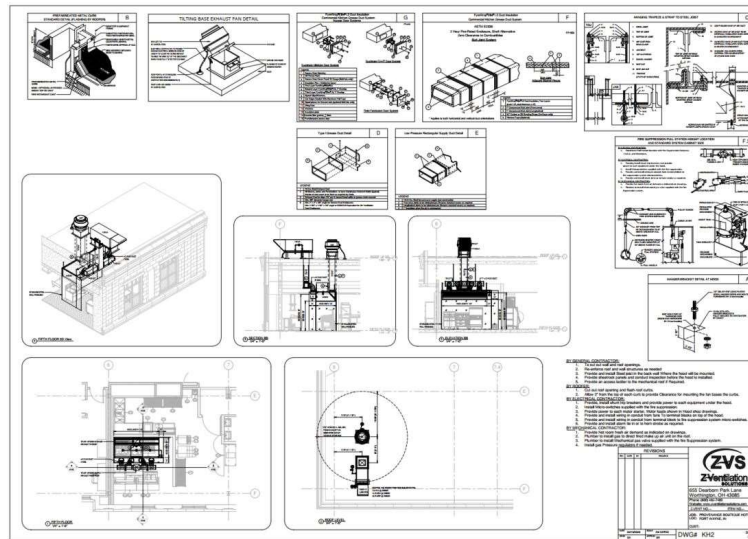


COMPREHENSIVE DESIGN EXPERIENCE

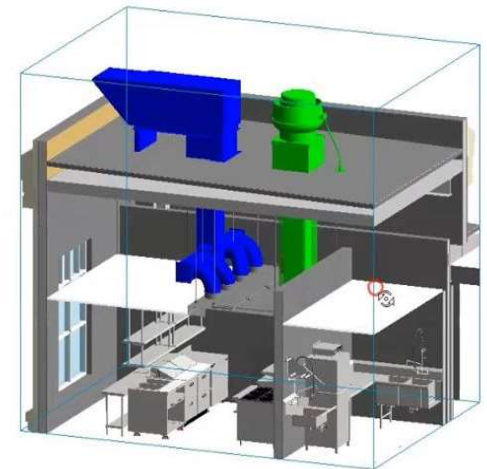
PREMIER PROGRAMS



Hood System Modeled in Building Space



DWG & PDF Format drawings



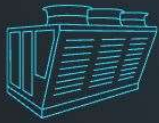
- Revit, NWC, BIM
- Attending BIM Coordination meetings

UNSURPASSED PRODUCT & SERVICE PORTFOLIO

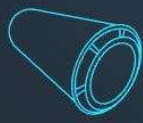
PREMIER BRANDS



FANS



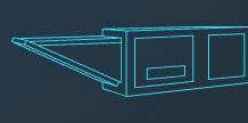
DOAS



DUCTWORK



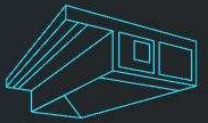
MAKEUP AIR



HEATERS



CONTROLS



KITCHEN VENTILATION

Z-Vent provides THE WHOLE PACKAGE

We design ABOVE AND BELOW THE HOOD

No complications, only THE BEST DESIGN

We provide a SOLUTION, not just a product

UNSURPASSED PRODUCT & SERVICE PORTFOLIO

SIMPLIFIED QUOTES

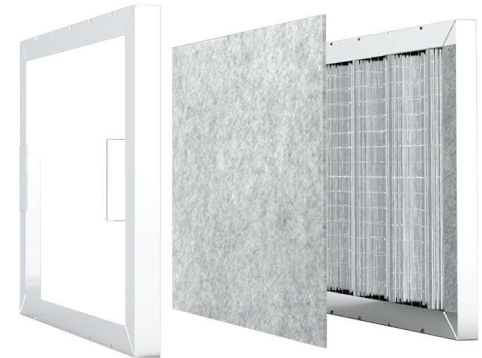
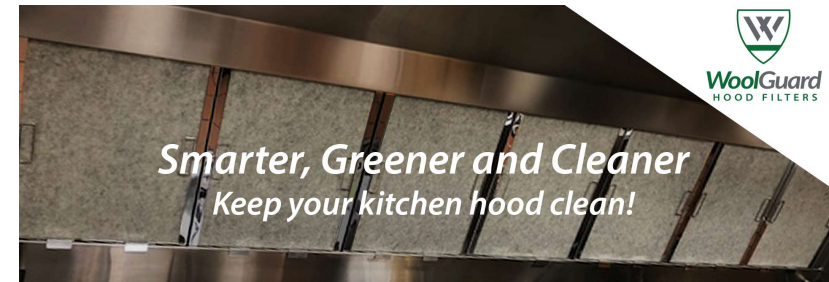
Job name		Z-Ventilation SOLUTIONS	Quote	
Client name	Address		Offer Date:	Good until:
Quoter:		Project Number:		
Specification	List price	Not included in total price	Price after discount	
Hood #1 - H-1 - Job #5206726			\$2,880	
Hood #2 - 11DW - Job #5206726			\$2,260	
Fire System #1 - FS-1 *FINAL HOOK UP, TESTS and PERMITS NOT INCLUDED* - Job #5206726			\$2,419	
Fan #1 ZVS-DU85HFA - Exhaust Fan (KEF-1) - Job #5206726			\$1,318	
Fan #2 ZVS-A1-D.250-15D-MPU - Heater (MUA-1) - Job #5206726			\$11,191	
Fan #3 ZVS-DU33HFA - Exhaust Fan (11DW-EF) - Job #5206726			\$1,032	
Electrical System #1 - ECP-1 - Job #5206726			\$1,156	
Duct Run #1 - 430 Stainless - DW-1			\$5,665	
Dish Fan Contactor			\$58	
Factory Services			\$1,098	
Shipping:			\$1,126	
Subtotal - Equipment only			\$30,203	
Fire system installation			\$3,036	
Installation			\$37,180	
Subtotal of installation			\$40,216	
Total Price of Project			\$70,418	

UNSURPASSED PRODUCT & SERVICE PORTFOLIO

WOOLGUARD

Reduce your amount of hood cleanings up to 75%!

- 1. Increase System Efficiency** - With a cleaner hood system year-round, the entire exhaust system, hood, rooftop fans, HVAC and other equipment will run more efficiently.
- 2. Safety** – WoolGuard Hood Filters capture 98% of grease before it ever enters the exhaust system, reducing grease build-up and the risk of fires.
- 3. Cost Savings** - If your facility does quarterly hood cleanings, you likely only need to do them yearly. With 75% less hood cleanings, you won't need to use as much water and chemicals!





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